



-CONDUCT OF MEETING-

The different types of groups available

B2B

Services to businesses

2 GR Formulas ;
« Original © » or « Virtual .0 © »

B2B / Services to businesses

A group in which a company first sells its products to another company.

*Exclusive seat by subcategory.

B2C

Services to consumers

2 GR Formulas ;
« Original © » or « Virtual .0 © »

B2C / Services to consumers

A group in which a company or individual sells a service or product directly to a consumer.

*Exclusive seat by subcategory.

***Option of a "Specialty".

B2B & B2C

Services to Business & Consumers

2 GR Formulas ;
« Original © » or « Virtual .0 © »

B2B & B2C

Group in which there is a mix of B2C & B2B

*Exclusive seat by subcategory.

** "Direct sales" seat limits.

* Seats are exclusive and limited to one person per sub-category (profession) within a group.

** Direct Sales Seat Limits. For groups with less than 10 members: A maximum of 2 direct sales seats will be accepted per group. For a group of 11 or more members: A maximum of 3 seats. For a group of 20 or more members: A maximum of 4 seats.

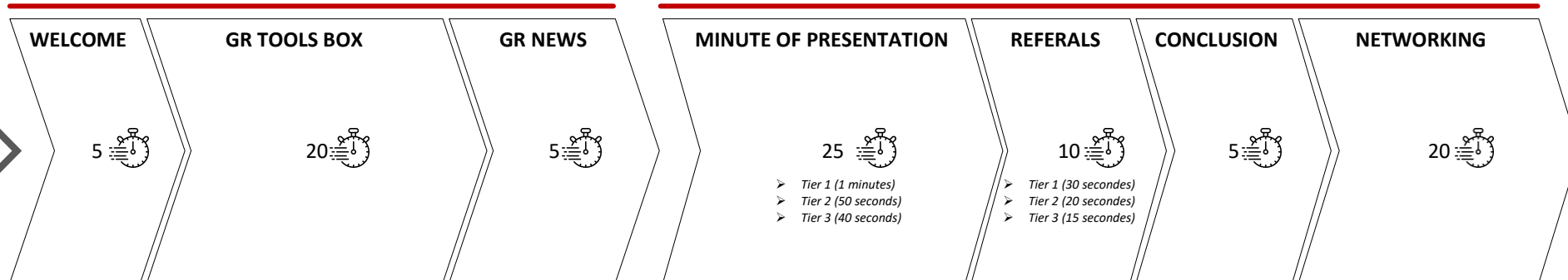
***B2C" groups may have a "Specialty" designation for their group such as, "Select" real estate pro, financial pro, health and wellness pro, computer and technology pro, direct sales pro or other sectors.

GR[®] Conduct of meeting

« Original.0 © » FORMULA

INFORMATION & TRAINING

ACTION



Greeter

- « Welcome » email

Board

- Place the room 20 min. before the meeting.
- Guests request 2 business cards
- Orders

President

- Welcome word
- Muted cell phone
- Introduces Board (Name and position in the Board)
- Welcome to Guests
- Explanation conduct of the meeting.

Vice-President

- **1 minute** (V.P.) Presents topic & speaker
- **13 minutes** Conference
- **5 minutes** Question Period

Secretary/Treasurer

- **1 minute** Schedule 4 speakers in advance

Secretary/Treasurer

- GR news
- Local news

President

- 1 minute
- New member 2m
- Guest 1 minute

Sec. /Treasurer

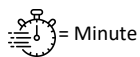
- Fill out the meeting form and enter references

President

- Conclusion
 - Positivity
 - Invite non-members to join GR International
- Board**
- Managing guests and registrations

All

- Engaged networking



Tier 1; Group of 10 to 19 seats
 Tier 2; Group of 20 to 29 seats
 Tier 3; Group of 30 seats and more

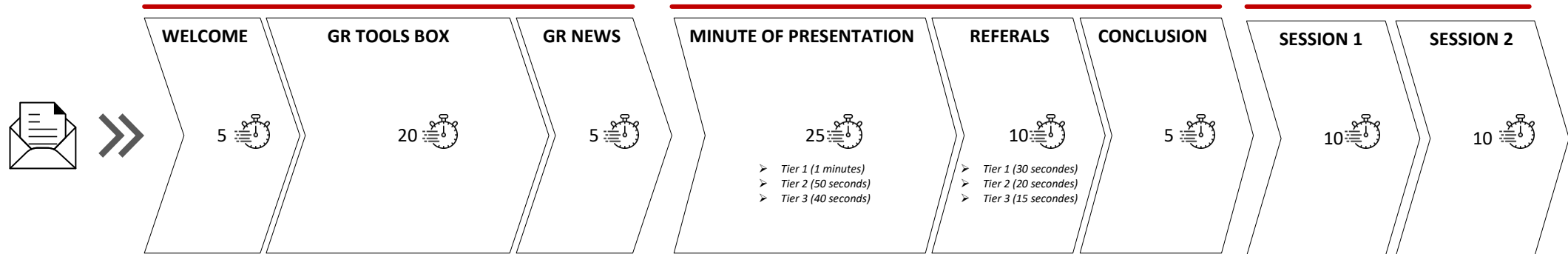
GR[®] Conduct of meeting

« Virtual.0 © » FORMULA

INFORMATION & TRAINING

ACTION

BREAKOUT ROOM INTERACTION



Greeter

President

Vice-President

Sec./Treasurer

President

Sec./Treasurer

President

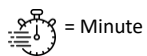
All

- « Welcome » email
- Welcome word
- Muted cell phone
- Introduces Board (Name and position in the Board)
- Welcome to Guests
- Explanation conduct of the meeting.
- GR news
- Local news
- 1 minute
- New member 2m
- Guest 1 minute
- Fill out the meeting form and enter references
- Conclusion
- Positivity
- Invite non-members to join GR International
- Engaged networking
- Opening of the rooms;
- 1 Speaker
- 1 for memberships and questions.
- Open more rooms as needed by members.

Secretary/Treasurer

Board

- Managing guests and registrations



Tier 1; Group of 10 to 19 seats
 Tier 2; Group of 20 to 29 seats
 Tier 3; Group of 30 seats and more